Retail Banking: London | Financial Innovation | 19th May 2016

09:00-09:10 Chairperson's welcome

Douglas Blakey, Group Editor, Consumer Finance Titles, Timetric



SESSION ONE: Financial Innovation and Retail Banking in 2016

09:10-09:30 Exploring the Payments Landscape

- What are the fundamental changes in technology, demographics and attitudes that are driving the market?
- Who will be the winners and losers?
- How will changes in payments drive changes in retail banking?

Chris Dunne Market Development Director VocaLink



09:30-09:50 Empowering the Culture of Innovation

- What is a vibrant and successful digital culture built on?
- Constant change is a new normal starting to think like the disruptive business that surround you
- How Technology enables processes to be done differently Trusted Advice example

Maciej Jakubowski Head of Design Alior Bank



09:50-10:10 Strategic Performance Management: How to Outperform Your Retail Banking Peers

- Establishing a transformational retail banking strategy
- Developing key systems and capabilities to enable success
- Creating and tracking key metrics to manage outstanding performance

Winston Kassim Special Projects Advisor, Office of the CEO Royal Bank of Canada



10:10-10:30 Speaker Discussion and Audience Q&A

10:30-11:00 Networking Coffee Break – Exhibition Area

SESSION TWO: The Future of Banking - From the Branch to Blockchain STREAM A STREAM B Chairperson: Douglas Blakey, Group Chairperson: Anna Milne, Editor, **ELECTRONIC** timetric Editor, Consumer Finance Titles, Timetric Electronic Payments International 11:00-**Creating the Branch of the Future Blockchain: Myths, Truths and Opportunity** 11:20 • Are high-street branches still a core customer Areas of application expectation? Trends and main actors Providing an end-to-end customer experience an immersive and experiential offering Myths, truths and opportunity Adapting to new technologies and behaviors to stay ahead of competitors Catherine McGrath, Managing Francesco Burelli, Managing Director, Transactional Products and BARCLAYS Director, Global Payments Strategy Commercial Banking, Barclays Lead, Accenture 11:20-**Digital Innovation in Retail Banking** The Bitcoin Revolution 11:40 Global developments and innovations in the retail The Up-Down-Up of Bitcoin banking industry Crypto Currencies-how will it affect Retail Technologies and trends that can transform a Banking? traditional bank Attracting the Millennial generation **Revolutionising businesses** Paradigms to develop into a digital bank Δ John Mahon, Head of Product Adam Vaziri, Director, edgeverve e DIACLE Research and Strategy, EdgeVerve Diacle R&D Lab 11:40-**Providing the Ultimate Digital Customer Journey** A Bank's Perspective on Bitcoin 12:00 Understanding changing customer expectations: Embracing change generational, new technologies, security • Blockchain without Bitcoin? Strengthening your brand online through a Long term successes: Strengthening the financial seamless experience services industry The challenges of creating great user experiences Terry Cordeiro, Head of Product LLOYDS Simon Taylor, Head of Blockchain R+D, Management - Digital Transformation, BARCLAYS **Barclays** Lloyds Banking Group **Expert Panel Discussion – Exploring Retail Banking** Expert Panel Discussion - Exploring the Future of 12:00-Trends in the UK **Alternative Payments** 12:30 Hear industry experts discuss the latest developments Hear industry experts discuss the evolution of the and hottest topics in the market including: Bitcoin Blockchain Bandwagon: The shifting balance between established banks Implications of Blockchain and new entrants Investing in Bitcoin The changing nature of the branch Worldwide technology Digital disruption: security, innovation and virtual Will banks eventually embrace the change? banking Changing customer expectations Panellists: Panellists: Catherine McGrath, Barclays **BARCLAYS** Francesco Burelli, Accenture James Buckley, Global Solutions Simon Taylor, Barclays Infosys BARCLAYS Director, Infosys Finacle Adam Vaziri, Diacle DIACLE Jim DeLapa, CEO, Kiran Analytics KIRANanalytics ∇ Carlos Sanchez, CEO, ipagoo Terry Cordeiro, Lloyds Banking ipagoo"



SESSION THREE: Challenging the Status Quo of the Retail Banking Landscape

Chairperson:

John Smith, Managing Director – Europe, Middle East and Africa , International Group, Fiserv



13:30-13:50 Afternoon Keynote: Retail Banking Disrupted

- Assessing the impact of opening up the payments market to innovative new players
- Digital payments and the plethora of data captured
- Simpler, safer payments at what cost to traditional banking models?

Ricky Knox

Founder

Tandem Bank



13:50-14:10 Monese: Do They Signal the End of Traditional Retail Banks?

- Case study
- Outlining the affects of fintech companies to the traditional retail banking model
- Can banks modernise and stay ahead of the curve?

Norris Koppel Founder and CEO Monese



14:10-14:30 Truly Digital Banks Make 'Everyday Money' Easy

- Month to month finances are difficult to manage for most people
- Legacy banks provide data rather than services
- Truly digital banks can provide real-time, intelligent, contextual banking

Jason Bates

Co-Founder

Mondo Bank



14:30-14:50 Why the Banking Model is Broken: The Neo-Banking Model Revolution

- Banks are marooned in old business models legacy operational and IT constraints
- What is happening in 2016 as the first realisation of the neo-banking model?
- How customers will benefit in terms of access, price, control and service

Alex Letts

Founder and Chief Unbanking Officer

Ffrees



14:50-15:10 Speaker Discussion and Audience Q&A

Speaker joining – David Parker, Founder & CEO, Polymath Consulting



15:10-15:30 Networking Coffee Break – Exhibition Area

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SESSION FOUR: Future Focus: Keeping up with the Competition

Chairperson:

Douglas Blakey, Group Editor, Consumer Finance Titles, Timetric



15:30-15:50 The Changing Face of Regulation in Retail Banking

- Creating a competitive market place
- Has digital become more of a concern than regulation for banks?
- Implications of latest regulations for banks, customers and SMEs

Karina McTeague Director of Retail Banking Supervision Financial Conduct Authority



15:50-16:10 **Does Digital Mean Real Time?**

- Do we always understand all opportunities digital brings?
- Touch Bank service launch experience
- Real time in banking services opportunities & challenges

Alexey Maklakov Chief Digital Officer Touch Bank



16:10-16:50 Expert Closing Debate - Establishing a Roadmap for Retail Banking in 2016 and Beyond

Hear experts discuss a plan of action as gained from the day's presentations. Panellists will consist of senior level experts from traditional banks, challenger banks, non-banks and technology specialists to provide a cross—industry view on the future of retail banking.

Discussion points will include:

- Key market trends identified from today's talks
- Will the industry ever become truly digital?
- Do we fully understand blockchain and bitcoin?
- Retail Banking by 2020

 what will the market look like?
- Planning the next steps for your strategy and looking towards the future

Panellists include:

- Francesco Burelli, Managing Director, Global Payments Strategy Lead, Accenture
- Karina McTeague, Director of Retail Banking Supervision, Financial Conduct Authority
- FCA.

- Sanjiv Chadha, Regional Head, State Bank of India
- Alexey Maklakov, Chief Digital Officer, Touch Bank



16:50-17:00 Chairperson's Closing Remarks

17:00	Close of Conference
18:30	Retail Banker International Global Awards